Smartcool distributor confirms the sale of 4 more IGOS units

Smartcool Systems Inc. {TSX.V: SSC}

Announced that its wholly owned subsidiary, Total Energy Concepts has successfully sold 4 Intelligent Generator Optimisation Systems (IGOS) to its client General Equipment & Supplies, Inc.

This sale brings the total IGOS units purchased by this client over 15.

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Vancouver, BC. November 14, 2018,

Smartcool Systems Inc. {TSX.V: SSC} is pleased to announce that its wholly owned subsidiary, Total Energy Concepts (TEC)

has successfully sold 4 Intelligent Generator Optimization Systems (IGOS) to its client General Equipment & Supplies, Inc. This sale brings the total IGOS units purchased by this client over 15.

The TEC Intelligent Generator Optimization System (IGOS) increases capacity and reduces fuel consumption by optimising the electrical system, reducing the KVA required by the generator. It does this by supplying the reactive power locally to the downstream electrical loads instead of the generator having to do such, therefore, decreasing the load requirement which increases capacity, saves fuel, and reduces CO2 emissions. While fuel savings will vary depending on generator type and load, the range of savings is from 12% – 20%.

Each IGOS is custom engineered for every installation, resulting in the most optimal solution and the best return on investment for each and every system sold. TEC have sold in excess of 100 IGOS units since first designing them in 2008.

The TEC IGOS system also allows smaller generator plants to power larger electrical systems, which is crucial when it comes to the Tier 4 emission regulations, as the smaller Tier 4 complaint generators can power the larger spreads, which would require a larger, non Tier 4 compliant generator.

Damian Smith, CEO of Total Energy Concepts commented, *"We have been working with General Equipment for the past five years. They have been a great customer and are utilising the IGOS system exactly as it was designed to do – save fuel and*

increase capacity so the smaller generators can power larger applications, which is an immediate fuel savings as well as a cost savings. We are looking forward to the continued relationship with General Equipment into the future!”